

Naomi Gershoni

March 2024

Contact Information

Department of Economics
Ben-Gurion University of the Negev
P.O.B. 653
Beer-Sheva, 84105
ISRAEL

Phone: +972-8-6472294 (office)
E-mail: naomige@bgu.ac.il
Personal website:
<http://naomigershoni.weebly.com/>

Academic Positions

2023-present Senior Lecturer (tenured), Department of Economics, Ben-Gurion University, Israel.
2021-Present IZA Research Affiliate.

Previous Academic Positions

2017-2023 Lecturer (Assistant Professor), Department of Economics, Ben-Gurion University, Israel.

Education

Ph.D. Economics, Tel Aviv University, Tel Aviv, Israel, 2016.
Advisors: Prof. Zvika Neeman and Dr. Analia Schlosser.
M.Sc. Economics, The Joint program of the Economics Department, University of Haifa, and the Faculty of Industrial Engineering & Management, Technion, Israel 2008 (magna cum laude).
Advisor: Prof. Dan Peled.
LL.B., B.A. Law & Economics, University of Haifa, Haifa, Israel, 2002 (magna cum laude).

Short Term Visits

2016 spring term Visiting researcher, London School of Economics, STICERD

Fields of Interest

Labor Economics, Education Economics, Family Economics, Applied Microeconomics

Publications

Cohen-Zada, D., Dayag, I., & Gershoni, N. Effort Peer Effects in Team Production: Evidence from Professional Football, *Management Science*.
Gershoni, N., & Stryjan, M. (2023). Do Deadlines Affect Project Completion? Experimental Evidence from Israeli Vocational Colleges. *Journal of Economic Behavior & Organization*, 205, 359-375.
Gershoni, N., & Low, C. (2021). Older yet fairer: How extended reproductive time horizons reshaped marriage patterns in Israel. *American Economic Journal: Applied Economics*, 13(1), 198-234.

Naomi Gershoni

March 2024

Gershoni, N. (2021). Individual vs. group decision-making: Evidence from a natural experiment in arbitration proceedings. *Journal of Public Economics*, 201, 104479.

Gershoni, N., & Low, C. (2021). The power of time: The impact of free IVF on women's human capital investments. *European Economic Review*, 103645.

Research Grants

- | | |
|-----------|---|
| 2021-2024 | United States - Israel Binational Science Foundation (BSF), "The Short- and Long-Term Impacts of Unconditional Non-Work Income Transfers", \$270,000, grant no. 2020162 (with Rania Gihleb, Hani Mansour & Yannay Shannan). |
| 2021 | Maurice Falk Institute for Economic Research in Israel, \$8,600 |
| 2018-2019 | Nudgeton 2018, Washington University Award # 510681414, "Increasing Successful Completion of Practical Engineering Diploma Programs", \$13,000. |
| 2018 | The Pinhas Sapir Economic Policy Forum, \$4,000. |
| 2018 | Maurice Falk Institute for Economic Research in Israel, \$12,000. |
| 2017-2020 | Israel Science Foundation, "Individual vs Group Decision-Making: Evidence from a Natural Experiment in Arbitration Proceedings", \$70,000, grant no. 1394/17. |

Honors and Awards

- | | |
|-----------|---|
| 2016 | The Ga'aton award for 2016 best paper on the Israeli Economy. |
| 2015 | The Berglas prize - best paper by a Ph.D student. |
| 2012 | The Gershon H. Gordon Faculty of Social Sciences award for excellence in PhD studies. |
| 2009-2014 | Merit based scholarship for the PhD program, E. Berglas School of Economics. |
| 2004-2008 | Merit based scholarship for graduate studies, University of Haifa. |
| 2006 | The President's Fund Scholarship for Excellence in studies. |
| 2004 | The Aptowitz Foundation Scholarship for Academic achievements. |

Invited Presentations & Conferences

- | | |
|------|---|
| 2024 | Coller School of Management, Tel Aviv University. |
| 2023 | University of Haifa, Economics; SOLE Annual Meeting; SEHO 2023; ESPE 2023; NBER SI; EALE 2023. |
| 2022 | SEA 92nd Annual Meeting Florida; University of Colorado Denver Economics; The Interdisciplinary Center for Family Research, Ben Gurion University of the Negev |
| 2021 | Helsinki GSE Labor and Public Seminar; Bar-Ilan University Economics; SOLE 25 th Annual Meeting (virtual); SEHO 2021 Boston (virtual); IEA 37 th Annual Conference (virtual); ESPE 2021 Annual Conference (virtual) |
| 2020 | ES World Congress (virtual) |
| 2019 | ALEA Annual Meeting NYU; EEA 34 th Annual Congress; Bioethics and Human Temporality workshop Oldenburg; Tel-Aviv University, Law & Economics workshop |

Naomi Gershoni

March 2024

- 2018 SOLE 23rd Annual Meeting; Ice-Age. The Cryopolitics of Reproduction, Denmark & Israel Workshop
- 2017 EALE Annual Meeting; The Hebrew University, Environmental Economics; BGU, Decision Making and Economic Psychology (DMEP) seminar
- 2016 NBER Summer Institute
- 2015 4th IZA@DC Young Scholar Program; EEA 30th Annual Congress; Barcelona GSE Summer Forum (Family Economics, presentation by co-author); IAAE annual conference; Bar-Ilan University, Economics; Haifa University, Economics; Ben-Gurion University, Economics, Public Policy; Interdisciplinary Center (IDC) Herzliya, Economics
- 2014 Tel-Aviv University, Law & Economics workshop
- 2013 Northwestern Causal Inference Workshop
- 2012 Annual Conference of the Israeli Academic Forum of IP

Professional Experience

Consulting:

- 2023-present Meidata Ltd.
- 2022-present The State comptroller and Ombudsman of Israel
- 2021 Starship internship program, Gav Yam Negev
- 2018-2020 Ministry of Labor, The Israeli National Institute for Technical Training (Mahat)
- 2018 Member of the Professional Committee appointed by the Israeli Economics Association to write an Ethical Code for Applied Economists

Teaching:

- 2023-present Econometrics (Graduate), BGU
- 2021-2022 *Methods in Empirical Labor Economics (Graduate)*, BGU
- 2018-2020 *Empirical Labor Economics*, BGU
- 2017-present *Topics in Applied Microeconomics*, BGU
- 2017-2020 *Introductory Economics*, BGU
- 2014-2016 *Introductory Econometrics*, Tel Aviv University
- 2015 *Econometrics (Graduate)*, Tel Aviv University (T.A.)
- 2011-2014 *Introductory Economics*, Tel Aviv University
- 2012 *Managerial Economics*, Kellogg-Recanati International Executive MBA Program (T.A)
- 2010-2011 *Microeconomics*, University of Haifa
- 2009-2011 *Economic Analysis of Law*, the Max Stern College of Emek Yizrael
Introductory Econometrics, The Max Stern College of Emek Yizrael
Macroeconomics, The Max Stern College of Emek Yizrael
- 2006-2009 *Microeconomic Theory (Graduate)*, University of Haifa (T.A.)
- 2004-2009 *Introductory Economics*, University of Haifa (T.A)
- 1999 *Origins of Israeli Law*, Faculty of Law, University of Haifa (T.A.)

Naomi Gershoni

March 2024

Referee:

Journals: Quarterly Journal of Economics, American Economic Review, Journal of Human Resources, Management Science, Journal of Economic Behavior and Organization, ILR Review, Journal of Population Economics, Economica, Health Economics, American Journal of Health Economics, Israel Economic Review, Israel Journal of Health Policy Research.

Grants: National Science Foundation (NSF); IZA/DFID Programme on Gender, Growth and Labour Markets in Low-Income Countries; Israeli Ministry of Science; Israeli Science Foundation.

Editorial Board Membership:

Israel Economic Review

Other:

2002-2003 Internship in Commercial Law, Attias, Fruchter and Co. Law Offices

Personal

Citizenship: Israeli

Languages: Hebrew (native), English (fluent), Russian (fluent)